

A red-tinted photograph of an industrial facility, possibly a refinery or chemical plant, with complex piping and structures. The image is partially obscured by a white curved shape on the right side of the slide.

Maximizing efficiency to sustain your shop through COVID-19

WITH CULLEN MORRISON (YG-1)



Cullen Morrison

Regional Sales Manager at YG-1

- Specializing in machining productivity
- Previously: KOMET, Precision Dormer, Johnson Machine Works

Topics

- Impacts of COVID-19 on machining
- How machine shops are responding
- Efficiency tips to get more done with less
- Optimizing product mix
- Q&A



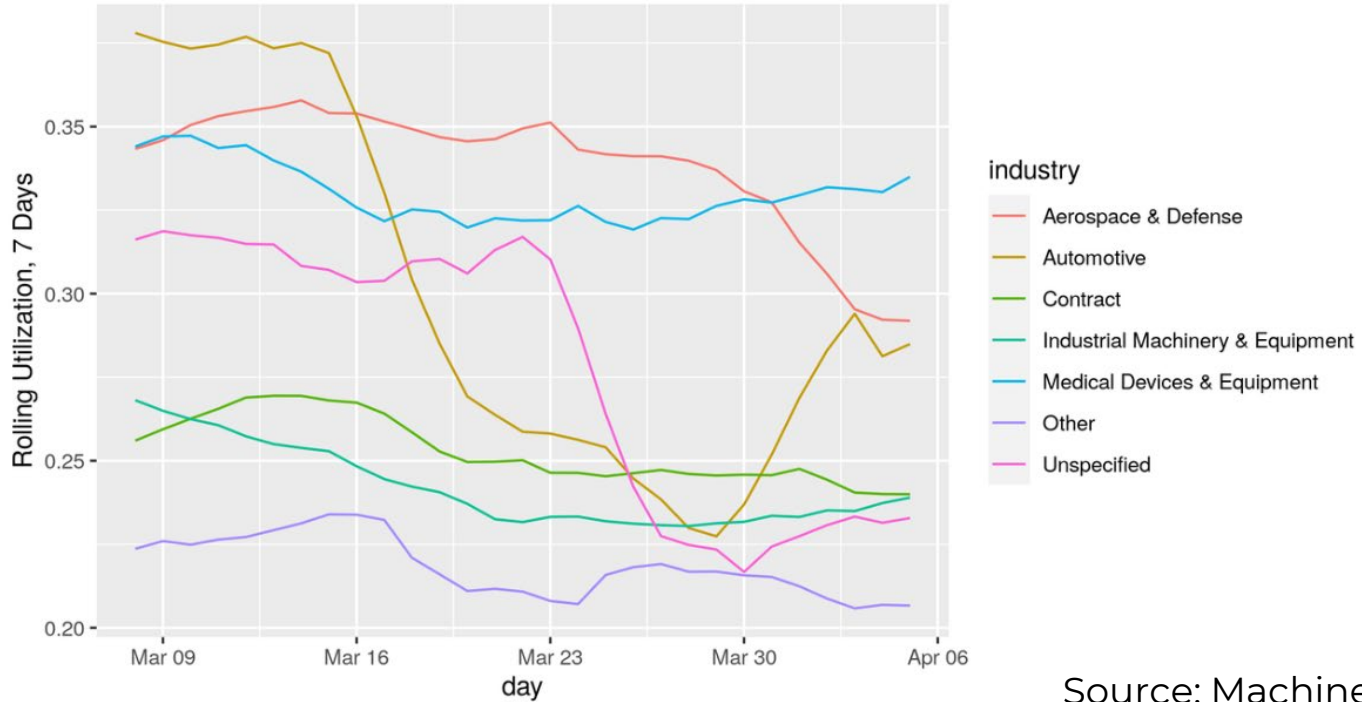
**“There is no way [China] can be the
low cost world manufacturer any more.
Those days are coming to an end ... Mexico
is the biggest beneficiary.”**

Jason Premo,
CEO of Acclaim Aerospace

7-day Moving Average of Utilization, Last 30 Days, Through 2020-04-05

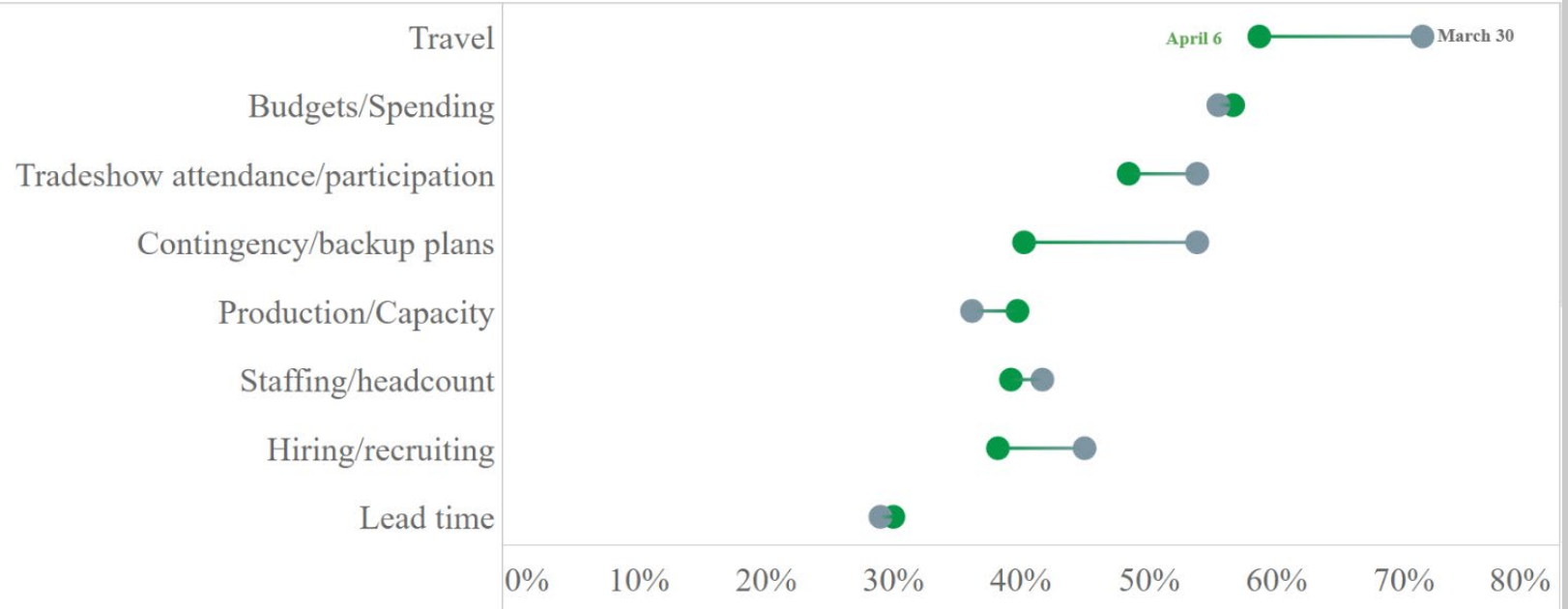
Representative of MM Customers Only

Created By: MachineMetrics Data Science



Source: MachineMetrics.com

Adjustments Made by Your Business the Week of April 6



Source: Gardner Business Intelligence

Increasing efficiency

Doing more, faster and with fewer resources

- Impact of efficiency vs. other cost reduction methods
- What is some of the low hanging fruit?
- Common efficiency mistakes

Optimizing mix

What is the role of product mix in efficiency?

Tips for bringing in new business that is attractive from an efficiency point of view



Long term trends

- What was going on in machine shop efficiency pre-COVID-19?
- Long term impacts on efficiency trends and technology



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